

Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 07012 291932Z

ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 W

-----007383 301627Z /44

R 291841Z AUG 78

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 2405

UNCLAS LA PAZ 7012

E.O. 11652: N/A

TAGS: BEXP, XM, BL

SUBJECT: FY 1979 EVENT SCHEDULE

REF: STATE 203586

1. POST RANKS 9 (IN ORDER OF INTEREST) ALTERNATE THEMES WHICH ARE AVAILABLE TO SUBSTITUTE FOR PRE-STRESSED CONCRETE MACHINERY AND EQUIPMENT CE AS FOLLOWS:

A. LABORATORY AND SCIENTIFIC INSTRUMENTS-THE GOB WILL EQUIP SEVERAL LARGE LABS DURING THE NEXT YEAR. ALSO, A MARKET EXISTS IN THE BOLIVIAN UNIVERSITIES.

B. MATERIALS HANDLING AND FACTORY MAINTENANCE EQUIPMENT-A SIGNIFICANT MARKET EXISTS IN THE MINING AND PETROLEUM SECTORS. THE NEW AUTOMOTIVE INDUSTRY WHICH IS BEING CREATED IN BOLIVIA UNDER AN ANDEAN PACT ASSIGNMENT WILL ALSO CREATE DEMAND FOR THESE PRODUCTS.

C. COMPUTERS AND OFFICEEQUIPMENT-CENACO, THE GOB COMPUTER AGENCY, WILL BE PURCHASING A LARGE COMPUTER, 200 TERMINALS, AND RELATED SOFTWARE WITHIN THE NEXT YEAR.

D. INDUSTRIAL COMMERCIAL SECURITY EQUIPMENT AND SYSTEMS-YPFB, THE STATE OIL COMPANY, WILL PURCHASE SECURITY SYSTEMS FOR ITS NEW REFINERIES.

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2. TIMING OF THE CATALOG SHOWS IS VERY CRITICAL SINCE MOST DEMAND FOR PRODUCTS IN THESE FOUR SHOWS WILL OCCUR WITHIN THE NEXT YEAR. FOR THIS REASON, WE CONTINUE TO BELIEVE THAT THE PRE-STRESSED CONCRETE MACHINERY AND EQUIPMENT CE OFFERS THE BEST OPPORTUNITY BECAUSE THE PROPOSED TIMING OF THIS SHOW DOES NOT PRESENT ANY DIFFICULTIES.
BOEKER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 29 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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Original Previous Classification: n/a
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Review Withdrawn Fields: n/a
SAS ID: 1592817
Secure: OPEN
Status: NATIVE
Subject: FY 1979 EVENT SCHEDULE
TAGS: BEXP, XM, BL
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Type: TE
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